

Go2Strategy Health & Food Solutions



www.go2strategy.com
www.stem2hearts.com



#go2strategy
#stem2equity



go2strategy



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San Francisco, CA 94124



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DEREK L. TOLIVER



STANFORD UNIVERSITY
BA Degree Economics

CEO & MANAGING DIRECTOR - Born in San Francisco's Western Addition in 1953, & raised in Visitation Valley from 1960-1971, residing in the Candlestick Heights village of Bayview Hunters Point from 1982 - Present



Derek has been married to Anitra (Brookter) Toliver for over 34 years, and they have three adult daughters. The oldest Alana, graduated from Occidental College; Shannon graduated from UC Riverside; and Simone the youngest graduated from San Francisco State University. All of Derek & Anitra's daughters were educated in San Francisco public & private schools.

In addition to his BA Degree in Economics from Stanford University, Derek earned his Six Sigma Greenbelt Certificate as a graduate student at Villanova University. In his professional sales career he has trained surgeons & surgical teams during "live surgical cases" to use the Conmed Argon Beam Coagulator, one of the most advanced electrosurgical devices in the world. He is the Founder, CEO, & Managing Director of Go2Strategy, LLC, the parent organization of Go2Strategy Health & Food Solutions. He is dedicated to giving back to limited income, at-risk youth residing in foster care, public housing, & homeless.

Go2Strategy Health & Food Solutions provides technical sales & management outsourcing services for clients in the areas of: Personalized Medicine, Patient Specific Healthcare, Hot Logic Macrowave Ovens, Cloud Computing, Pharmacogenetic Testing, Pharmacovigilance, Urine Drug Testing, Toxicology Lab Testing, Compounding Pharmacy Sales & Support, Mental Health & Cancer Screening, Drug Metabolism Enzyme Testing, Regenerative Medicine, & Public-Private Partnerships.

His STEM2HEArts, STEM2Sports, & STEM2Equity Programs are bringing hands-on, employer directed learning to youth from limited income families, residing in public housing, homeless shelters, Foster Care, group homes, & juvenile detention centers.. STEM2HEArts stands for Science, Technology, Engineering, Math, Healthcare, Education, & Arts. He is the ultimate collaborator focused on delivering evidence based programs like his new concept for a STEM2Equity Workforce Learning Center (WLC) focused on Employer directed Career & Technical Education programs. Look for MATH Quad in 2016.

* Supporter of African American Male Academic Achievement with the My Brother's Keeper Program (MBK)

* Certified USA Track & Field Coach - Level 1 - Volunteer Youth & College Coach: 1972 - Present

DEREK L. TOLIVER - Educated in San Francisco

JOHN MUIR ELEMENTARY & ANZA ELEMENTARY
EL DORADO HOME SCHOOL (1960 Joined SF Boy's Club)
VISITACION VALLEY ELEMENTARY

*Elected Student Body President



LUTHER BURBANK JUNIOR HIGH SCHOOL

BOYS & GIRLS CLUB

*Captain 1968 All-City Track & Field Championship Team
WOODROW WILSON HIGH SCHOOL

*1971 Residential Classroom For Young Americans in Washington, DC - 1971 Senior Class President

1970 PACT Alumni admitted to Stanford University

(Letters from U.S. Sen. Alan Cranston & Rep. Phillip Burton)

SALES EXECUTIVE, SALES MANAGER, NATIONAL SALES TRAINER, STRATEGIC RELATIONSHIP EXECUTIVE

7-Time President's Club Award
Winning Sales Executive:

Johnson & Johnson | McKesson Automation
American Scientific Prod. | Baxter Healthcare
Birtcher Medical | Conmed Surgical
Thomson Reuters Healthcare

\$100+ Million
Sales Career

2000-2015



1953

Birthdate



Parents:
Jimmie & Louise Toliver

Born Dec. 14, 1953 in
San Francisco, CA at
French Hospital

EDUCATION

1953 - 1958 San Francisco Unified School District

1958-1971



Stanford
University

Stanford University - B.A. Degree Economics
2 Varsity Letters on Pac-8 Track & Field Team
#7 All-time Triple Jumper at Stanford in 1973
Elected Chairman of Black Students Union
Elected to ASSU Student Senate
Appointed to the Stanford University Board
of Trustees Academic Affairs Committee
1973 Joined YCD in SF as a Student Advisor

1977-2009



Community
Service

Jones Memorial Senior Homes
Board of Directors 2000-Present

S.F. Mayor's Hunters Point
Shipyard CAC 2000 - 2006

BVHP YMCA
Board of Managers
2010 - 2015



AWARDS Derek's was mentored by Dr. Hamilton T. Boswell at Jones Memorial United Methodist Church in SF

Represented San Francisco at the 1967 United States Youth Games, at Randall's Island in New York City where he won 2nd Place - Boy's 12-13 yr. High Jump - 5'3" (Straddle)

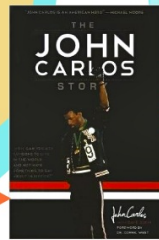
1970 Pacific Assoc. AAU Junior Olympics, Reno, NV - Gold Medal - Boy's 16 yr. Long Jump - 22'1-1/4" on SF PAL Team

RECOGNITION Introduced & sold the first 3D Virtual Colonoscopy System in California

In 2010, Derek served as interim Executive Director of Young Community Developers (YCD). He was awarded a competitive \$750,000 OEWD Grant to Recruit, & Train a local & diverse Staff for the first Lowe's Store in San Francisco. Recognized as San Francisco's most successful local hire effort by Mayor Gavin Newsom.

Vice Chair - San Francisco Mayor Willie L. Brown, Jr. Hunters Point Shipyard Citizen's Advisory Committee (CAC) - 6 Years of Community Service from: 2000-2006

Olympic Track & Field Historian: Derek provided the Photos, History & Statistics that were featured in the published book: "The John Carlos Story" Authors: Dr. John Carlos & David Zirin



Decision Support Analytics, Business Model Canvas, Value Proposition Design ★★★★★

KEYNOTE SPEAKER, Technical Presenter at Medical Grand Rounds, Medication Safety Consultant ★★★★★

Healthcare, PharmaGenetics, Spine, Cardiac, & Neuro Surgery, Liquid & Gas Chromatography, 3D Diagnostic Imaging ★★★★★

Final Cut Pro X - FCPX MICROSOFT OFFICE ★★★★★

Neonatal, Regenerative, & Personalized Medicine, Pharmacy, OA, Biotech, Nanotech, Telemetry ★★★★★



TECHNICAL SKILLS



OLYMPIC TRACK & FIELD HISTORIAN



PUBLIC PRIVATE PARTNERSHIPS



STEM CAREER & TECH EDUCATION



COMMUNITY ASSET MAPPING



MENTORING STUDENTS



INTERESTS

Derek L. Toliver



SKILLS



38 Yrs. of Corp. Education: DNA Guided Healthcare, Robotics, Life Science, Medical & Surgical Devices, Osteo Arthritis of the Knee, Toxicology, PRP, Diagnostic Imaging, Pharmacogenetics, Drug & Disease Data, P4P, Information Technology, Industrial Labs, BioPharma



MEETING FACILITATOR, Lean Six Sigma Certificate, Excellent interpersonal skills across diverse cultures & races, proven strategic relationship manager



Experience with Development & Disposition Agreements, Community Benefits Agreements, Budgets, Proposals, & Grants from Public-Private & Government entities, After School Programs to feed Hot Meals to children in need.



Experienced URBAN EDUCATOR: Mentoring, Advising, Coaching, & Motivating students & Communities of Color, Supporting President Barack Obama's: "My Brothers Keeper" Program (MBK)

"BUILDING A LOVE OF KNOWLEDGE, ONE MIND AT A TIME"

Science, Technology, Engineering, Math, Health, Education, & Arts

STEM2HEArts

K-14 CAREER & TECHNICAL EDUCATION

References and relevant documentation available upon request

Designed by DL Toliver